

The Power of Trust: Medcall Advisor's Journey with Legion Cyberworks

Legion Cyberworks partnered with MedCall Advisors at a pivotal moment of leadership and growth. Together, we implemented secure, scalable technology solutions to support their mission. The result: stronger security posture, reduced risk, and a more empowered workforce.



AT A GLANCE

The Challenge

MedCall Advisors, a leader in healthcare technology, faced increasing cybersecurity challenges as cyber threats became more sophisticated. Protecting sensitive patient data and ensuring operational continuity were critical priorities. The company also needed to achieve SOC 2 Type 1 and SOC 2 Type 2 certifications to meet regulatory requirements and client expectations. To accomplish this, MedCall required a trusted partner that could provide both the necessary technical and security controls, as well as consulting and advisory services. This support would help ensure the success of their SOC 2 initiative, allowing MedCall to focus on its core mission of advancing healthcare solutions.

Solutions

- Proactive Threat Hunting and Rapid Incident Response to neutralize threats before they can impact operations.
- Managed SIEM and Extended Detection and Response (XDR) to provide real-time visibility and protection across MedCall's network.
- Penetration Testing to identify and address vulnerabilities proactively.
- Azure Virtual Desktop Setup to enhance operational efficiency and secure remote work environments.
- SOC2 Type 1 and Type 2 Compliance Support to meet stringent regulatory requirements through technical controls and expert advisory services.
- Workstation Management to ensure secure and optimized endpoints.

THE STORY

The partnership between MedCall Advisors and Legion Cyberworks began in 2022, following the appointment of Kim Labow as CEO to spearhead innovation and growth. Kim was introduced to Legion Cyberworks through a mutual contact at a Raleigh-based CISO consultancy. From our first meeting with Kim and her team, it was evident that the collaboration would be a strong match. We immediately set out to design and implement robust technology and security controls aimed at maximizing MedCall's operational security, reducing risk, and empowering their workforce with the tools and support they need to serve their rapidly growing customer base.

THE IMPACT

The partnership with Legion Cyberworks transformed MedCall Advisors' cybersecurity and operational efficiency:

Enhanced Security Posture: Legion's proactive measures and advanced solutions significantly reduced MedCall's exposure to cyber risks, safeguarding sensitive data and ensuring business continuity.

Peace of Mind: With Legion's managed services, MedCall's team could focus on innovation and growth, knowing their security was in expert hands.

Streamlined Operations: Azure Virtual Desktop implementation and workstation management improved productivity and simplified IT management.

Compliance Achieved: Legion's technical controls and advisory services were instrumental in securing both SOC 2 Type 1 and Type 2 certifications, reinforcing MedCall's commitment to data protection.

Unmatched Support: Legion's 24/7 availability and professionalism provided MedCall with a trusted partner for ongoing security challenges.

CLIENT REVIEW

"I am exceedingly impressed with the services provided by Legion Cyberworks. Their team of cybersecurity experts has consistently demonstrated exceptional knowledge and professionalism in managing our security needs. From proactive threat hunting to rapid incident response, Legion Cyberworks has ensured our business remains protected against evolving cyber threats. Their commitment to excellence and customer satisfaction is evident in every interaction."

— David Lee, VP of Technology, MedCall Advisors

MedCall